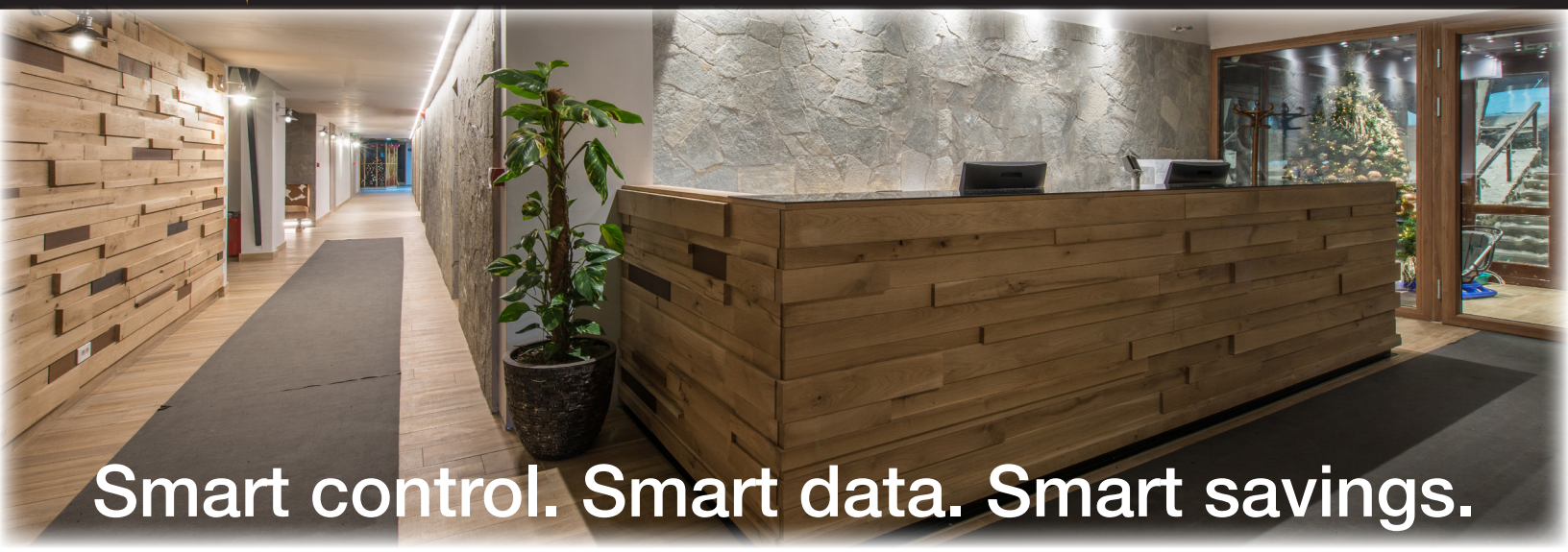
steinel COEUS

Building Intelligence & Centralized Control Management Platform



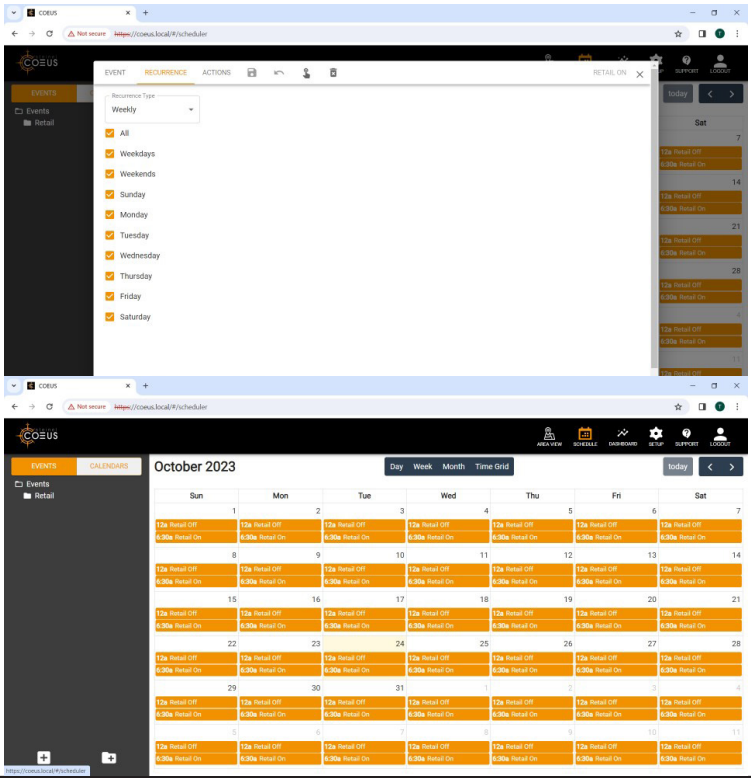
Smart control. Smart data. Smart savings.

Main Business Applications:

1. Central Management Control
2. Data (Control & Visibility) & Analytics
3. Data for Smart Energy Choices

Secondary Business Applications:

1. Centralized Scheduling
2. Reporting
3. Analytics
4. Alerts
5. Commissioning
6. Create area tags, group together
7. Create sequence of operations, area specific & scheduling



Steinel America, Inc.
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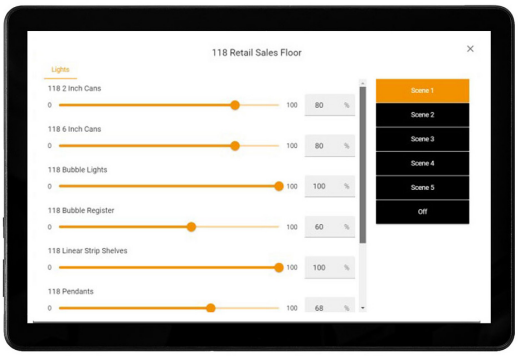
Key Technical Benefits:

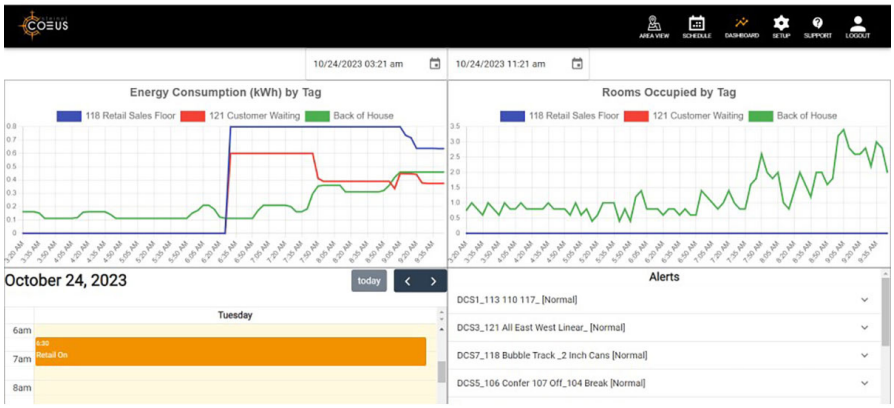
Reporting (One way communication to COEUS):

- Phase Voltage Relay 1
- Phase Current Relay 1-3
- Phase Active Power Relay 1-3
- Photosensor Device
- Demand Response
- External Time Signal
- Occupancy Status Device
- Astro Clock Status
- Relay Status



New Updates (Two way communication between COEUS & DCS Connect):

- DIM Level Relay 1-3
- Demand Response Dim Level
- Phase 2 & 3 Voltage Set
- Occupancy Delay Time
- Occupancy Dim Level
- Occupancy Dim Rate
- Photosensor Desk FC
- Photosensor Dim Rate
- Demand Response En/Dis
- External Time Signal En/Dis
- Occupancy Operating Mode
- Photosensor Mode Device
- Sequence of Operation (SOP) x Time Slice (TS) x Start/End Time Relay 1-3
- Relay Status



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Target Audience:
Building / Facility Managers
Electrical Contractors
Specifiers

Value Drivers:
Code Compliant
Customer Satisfaction
Ease & speed of maintenance
Energy optimization
Flexible
Integration
Labor Costs Savings
Less Issues, More Troubleshooting & Help
Less time servicing customers
Material costs savings
More commission
Packaged Deal (sensors & software)
Pricing
Project Timeline
Real estate optimization
Reliable Service
Remote Flexibility
Risk mitigation
Save Costs
Security

Target Verticals:
- Office Space
- Galleries & Museums
- Government Buildings
- Healthcare
- Hotels
- Education
- Retail
- Restaurants

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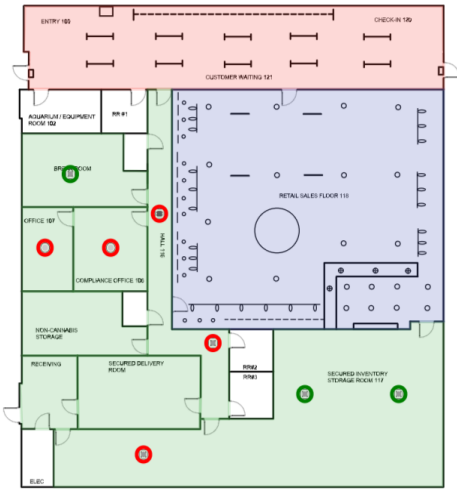
Talking Points:



- 1 year of free service support
- Alerts and offline notifications
- Central Management Control
- Data (Control & Visibility) & Analytics
- Data for Smart Energy Choices
- Visual Dashboard, Easy to identify trends and outliers
- Easy scheduling & updating
- Efficient and cost saving in labor and commissioning
- Energy consumption by area and kWh, view outliers and trends (more specific to location and sensor, by relay)
- Grand overview of entire building
- Holiday and astronomic time clock scheduling
- Interactive Demand response
- Investment, save energy, saving money long-term
- Safety of knowing where people are in the building, occupied areas
- Multi-building capability
- No delay in response time
- Remote VPN Access
- Safety, motion detective where detected
- We can ship same day if orders by 1 pm CST

Q1 Promo: FREE Floor Plans for COEUS

Model	Part #	Description	US List Price	12% Comm	Spec. Price	12% Comm	Everyday Price	10% Comm
HX310	98031	OnLogic Helix 310 Computer for COEUS	$ 1,754.00	$ 210.48	$ 1,484.00	$ 178.08	$ 1,349.00	$ 134.90
Licensing Fee	98104	20% one-time fee applied per controlled devices	$ -	$ -	$ -	$ -	$ -	$ -
COEUS Tablet Package	00279	iPad, Mounting Hardware, PoE Power and Ethernet Adapte	$ 826.00	$ 99.12	$ 698.50	$ 83.82	$ 635.00	$ 63.50
GS108PEV3	00280	Netgear 8 Port Network Switch - 4 x POE	$ 157.00	$ 18.84	$ 139.25	$ 16.71	$ 121.00	$ 12.10
GS108	97925	Netgear 8 Port Network Switch	$ 113.00	$ 13.56	$ 100.25	$ 12.03	$ 87.00	$ 8.70
GS116	97926	Netgear 16 Port Network Switch	$ 221.00	$ 26.52	$ 195.50	$ 23.46	$ 170.00	$ 17.00
TBD	TBD	Floor Plan added to COEUS	$ 455.00	$ 54.60	$ 402.50	$ 48.30	$ 350.00	$ 35.00

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